**Lampiran 1**

**Statistik deskriptive**

| **Descriptive Statistics** | | | | | |
| --- | --- | --- | --- | --- | --- |
|  | N | Minimum | Maximum | Mean | Std. Deviation |
| Intrinsic Motivation | 64 | 7 | 20 | 14.47 | 3.251 |
| Extrinsic Motivation | 64 | 34 | 60 | 46.73 | 6.598 |
| Absorptive Capacity | 64 | 15 | 39 | 26.89 | 5.606 |
| Channel Richness | 64 | 6 | 20 | 14.42 | 3.116 |
| Knowledge Sharing | 64 | 7 | 20 | 13.62 | 2.597 |
| Valid N (listwise) | 64 |  |  |  |  |

**Hasil uji normalitas**

| **One-Sample Kolmogorov-Smirnov Test** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
|  |  | Intrinsic Motivation | Extrinsic Motivation | Absorptive Capacity | Channel Richness | Knowledge Sharing |
| N | | 64 | 64 | 64 | 64 | 64 |
| Normal Parametersa,,b | Mean | 14.47 | 46.73 | 26.89 | 14.42 | 13.63 |
| Std. Deviation | 3.251 | 6.598 | 5.606 | 3.116 | 2.597 |
| Most Extreme Differences | Absolute | .135 | .087 | .101 | .130 | .104 |
| Positive | .135 | .081 | .062 | .130 | .071 |
| Negative | -.079 | -.087 | -.101 | -.105 | -.104 |
| Kolmogorov-Smirnov Z | | 1.084 | .700 | .808 | 1.036 | .834 |
| Asymp. Sig. (2-tailed) | | .191 | .712 | .531 | .233 | .490 |
| a. Test distribution is Normal. | | | | | | |
| b. Calculated from data. | | | | | | |

**Lampiran 2: Intrinsic motivation**

**Uji validitas**

**KMO and Bartlett's Test**

.500

90.456

15

.000

Kaiser-Meyer-Olkin Measure of Sampling

Adequacy.

Approx. Chi-Square

df

Sig.

Bartlett's Test of

Sphericity

**Component Matrix**

**a**

.568

.427

.735

.466

X1.1

X1.2

X1.3

X1.4

1

Compone

nt

Extraction Method: Principal Component Analysis.

1 components extracted.

a.

**Uji reliabilitas**

| **Case Processing Summary** | | | |
| --- | --- | --- | --- |
|  |  | N | % |
| Cases | Valid | 64 | 100.0 |
| Excludeda | 0 | .0 |
| Total | 64 | 100.0 |
| a. Listwise deletion based on all variables in the procedure. | | | |

| **Reliability Statistics** | |
| --- | --- |
| Cronbach's Alpha | N of Items |
| .773 | 4 |

**Lampiran 3: Extrinsic motivation**

**Uji validitas**

**KMO and Bartlett's Test**

.704

108.405

15

.000

Kaiser-Meyer-Olkin Measure of Sampling

Adequacy.

Approx. Chi-Square

df

Sig.

Bartlett's Test of

Sphericity

**Component Matrix**

**a**

.839

.588

.788

.732

.663

.658

.541

.738

X2.1

X2.2

X2.3

X2.4

X2.6

X2.7

X2.10

X2.12

1

Compone

nt

Extraction Method: Principal Component Analysis.

1 components extracted.

a.

**Uji reliabilitas**

| **Case Processing Summary** | | | |
| --- | --- | --- | --- |
|  |  | N | % |
| Cases | Valid | 64 | 100.0 |
| Excludeda | 0 | .0 |
| Total | 64 | 100.0 |
| a. Listwise deletion based on all variables in the procedure. | | | |

| **Reliability Statistics** | |
| --- | --- |
| Cronbach's Alpha | N of Items |
| .771 | 8 |

**Lampiran 4: Absorptive capacity**

**Uji validitas**

**KMO and Bartlett's Test**

.641

14.514

6

.025

Kaiser-Meyer-Olkin Measure of Sampling

Adequacy.

Approx. Chi-Square

df

Sig.

Bartlett's Test of

Sphericity

**Component Matrix**

**a**

.702

.494

.629

.671

.696

.675

.541

.448

X3.1

X3.2

X3.3

X3.4

X3.5

X3.6

X3.7

X3.8

1

Compone

nt

Extraction Method: Principal Component Analysis.

1 components extracted.

a.

**Uji reliabilitas**

| **Case Processing Summary** | | | |
| --- | --- | --- | --- |
|  |  | N | % |
| Cases | Valid | 64 | 100.0 |
| Excludeda | 0 | .0 |
| Total | 64 | 100.0 |
| a. Listwise deletion based on all variables in the procedure. | | | |

| **Reliability Statistics** | |
| --- | --- |
| Cronbach's Alpha | N of Items |
| .835 | 8 |

**Lampiran 5: Channel richness**

**Uji validitas**

**KMO and Bartlett's Test**

.569

51.739

6

.000

Kaiser-Meyer-Olkin Measure of Sampling

Adequacy.

Approx. Chi-Square

df

Sig.

Bartlett's Test of

Sphericity

**Component Matrix**

**a**

.667

.783

.728

.620

X1.1

X1.2

X1.3

X1.4

1

Compone

nt

Extraction Method: Principal Component Analysis.

1 components extracted.

a.

**Uji reliabilitas**

| **Case Processing Summary** | | | |
| --- | --- | --- | --- |
|  |  | N | % |
| Cases | Valid | 64 | 100.0 |
| Excludeda | 0 | .0 |
| Total | 64 | 100.0 |
| a. Listwise deletion based on all variables in the procedure. | | | |

| **Reliability Statistics** | |
| --- | --- |
| Cronbach's Alpha | N of Items |
| .667 | 4 |

**Lampiran 6: Knowledge sharing attitude**

**Uji validitas**

**KMO and Bartlett's Test**

.521

65.353

45

.000

Kaiser-Meyer-Olkin Measure of Sampling

Adequacy.

Approx. Chi-Square

df

Sig.

Bartlett's Test of

Sphericity

**Component Matrix**

**a**

.406

.724

.598

.523

Y1

Y2

Y3

Y4

1

Compone

nt

Extraction Method: Principal Component Analysis.

1 components extracted.

a.

**Uji reliabiltas**

| **Case Processing Summary** | | | |
| --- | --- | --- | --- |
|  |  | N | % |
| Cases | Valid | 64 | 100.0 |
| Excludeda | 0 | .0 |
| Total | 64 | 100.0 |
| a. Listwise deletion based on all variables in the procedure. | | | |

| **Reliability Statistics** | |
| --- | --- |
| Cronbach's Alpha | N of Items |
| .563 | 4 |

**Lampiran 7: Hasil uji hipotesis**

**Regresi**

| **Variables Entered/Removed** | | | |
| --- | --- | --- | --- |
| Model | Variables Entered | Variables Removed | Method |
| 1 | Channel Richness, Extrinsic Motivation, Absorptive Capacity, Intrinsic Motivationa | . | Enter |
| a. All requested variables entered. | | | |

| **Model Summary** | | | | |
| --- | --- | --- | --- | --- |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
| 1 | .454a | .677 | .152 | 2.391 |
| a. Predictors: (Constant), Channel Richness, Intrinsic Motivation, Absorptive Capacity, Extrinsic Motivation | | | | |

| **ANOVAb** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| Model | | Sum of Squares | df | Mean Square | F | Sig. |
| 1 | Regression | 87.571 | 4 | 21.893 | 3.828 | .008a |
| Residual | 337.429 | 59 | 5.719 |  |  |
| Total | 425.000 | 63 |  |  |  |
| a. Predictors: (Constant), Channel Richness, Intrinsic Motivation, Absorptive Capacity, Extrinsic Motivation | | | | | | |
| b. Dependent Variable: Knowledge Sharing | | | | | | |

| **Coefficientsa** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
| B | Std. Error | Beta |
| 1 | (Constant) | 15.014 | 5.649 |  | 2.658 | .000 |
| Intrinsic Motivation | .003 | .067 | .007 | .046 | .001 |
| Extrinsic Motivation | -.015 | .068 | -.033 | -.226 | .822 |
| Absorptive Capacity | .180 | .132 | .185 | 1.367 | .032 |
| Channel Richness | -.212 | .159 | -.173 | -1.337 | .018 |
| a. Dependent Variable: Knowledge Sharing | | | | | | |